

# Vinay Jaju

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## Personal Information :

- **Awards & Fellowship** - Global Entrepreneurship & Leadership Award from AIESEC – Worlds largest youth org. CSA Fellowship USA, Paragon Fellowship Philippines (FYSE) , BYCL Fellowship India , .
- **Memberships** - ISEP Expert Group Johns Hopkins University Washington , Member of the LVDC Panel at Bureau of India Standards , Member of CII Energy Committee.
- **Speaker at** - ADB Manila Philippines , SOCAP San Fransisco USA ; Growing SME Kigali Rwanda ; Sankalp Forum Mumbai , UN Foundation Conf Patna India, Climate Bill Sydney Australia
- **Guest Lectures / Judge** – IIM Calcutta, IIT Kharagpur/ / XLRI Jamshedpur/ XIMB Bhubaneswar . Judge and Mentor – eg Big Ideas Cornell Uni, DBS – NUS Social Venture Challenge Singapore , Mentor Capital Washington
- **Interests** – Agriculture, Cycling, Trekking and Swimming. Trained Lifeguard and served on Bondi Beach Sydney, Participated in multiple Open Water Ocean Swims across Australia. Avid cyclists who started the Kolkata Cycling club in 2008, Cycled from Kolkata To New Delhi and also cycled from Kullu to Khardung La .

## Work Experience :

Date	Organisation	Location	Designation and Job Role
Aug '16 to present	Tapovon Learning <a href="http://www.ONskills.in">www.ONskills.in</a>	Kolkata, India	<b>Co-Founder and Director</b> • First agency to start suryamitra skill program in West Bengal.
Nov '09 to Present	Punam Energy Pvt Ltd (ONergy Solar) <a href="http://www.ONergy.in">www.ONergy.in</a>	Kolkata, India	<b>Co-Founder and Director</b> • Expanded operations to 15 offices across 10 States, with a team of over 100 members and has over 50,000 solar installations to its credit with customers like IOCL, HAL, TERI, JREDA, AOL, WBGEDCL
Aug '08 to Present	Environment Conservation Society <a href="http://www.SwitchON.org.in">www.SwitchON.org.in</a>	Kolkata, India	<b>Co-Founder and Innovation Incubator – Head</b> • Initiated multiple projects across Energy ,Agriculture, Skilling / Education and Health. Switch ON has worked with various national and international organizations like MNRE/NISE, NABARD, GoWB, GIZ, Climate Group UK, Global Green Grant Fund, Halloran Phillantrophy etc.
August '07- July '08	General Electric Commercial <a href="http://www.gecommercial.com.au">www.gecommercial.com.au</a>	Sydney, Australia	<b>Accounts Associate, Finance Team</b> • Executed process improvement projects in the Treasury Team. • Spearheaded the FAS 91 project involving various businesses in GE Commercial finance
October '05 – June '07	Premier Soya Oil Limited <a href="http://www.jbjgroup.in">www.jbjgroup.in</a>	Jaipur, India	<b>Operations and Business Development Manager –</b> Broad based experience in all departments. Work Flow Operation Improvement, Registered PSOL as a Vendor of Dabur India etc.
February '05 – September '05	AIESEC International, Mumbai <a href="http://www.aiesec.org">www.aiesec.org</a>	Mumbai, India	<b>Vice President, Finance – International Congress 2005</b> • Spearheaded a budget worth Rs 2,00,00,000 and secured a net profit of Rs 1,00,00,000. This is the highest ever profit generated by a project in the organization's 57 year history.

## Education :

Date	Organisation	Location	Designation and Job Role
August '02 - March '05	PGDBM	Mumbai, India	<b>SP Jain Institute of Management and Research, Mumbai</b> FMB Program - Grade Point Average (GPA) 3.78
February '03 - March '04	Diploma in Business Finance	Hyderabad, India	<b>ICFAI, Hyderabad</b> Diploma in Business Finance
September '05 – June '07	Bachelor of Commerce, Honors	Kolkata, India	<b>St Xavier College, Kolkata</b> Calcutta University - Awarded an aggregate of 60%
Apr 1990- March 2002	High School	Kolkata, India	<b>St Xavier Collegiate School, Kolkata</b> Awarded an aggregate of 82% (ICSE) 78% (ISC)